

FIRST CLASS TRAINING PROGRAM

RESALE	PRE-CONSTRUCTION	MORTGAGE	COMMERCIAL
<ul style="list-style-type: none"> - The Types of Deal Documents You Need to Know - The Art of Offer Presentation - All About Realtor Forms - Housing Problems You'll Face as a Realtor - Open House Preparation - Multiple Offers with Buyers - How to Handle Home Inspections as an Agent - Appraisals of Properties 	<ul style="list-style-type: none"> - Monthly Project Updates - Guide to Investing in Pre-Construction - Understanding the APS for Pre-Construction - How to Convert Your Client to Another Pre-Construction Project - History of Developers in Canada - How Do Developers Build Their Projects - How to Sell Pre-Construction 	<ul style="list-style-type: none"> - What is the Stress Test - What is the Mortgage Policy - What is Mortgage Pre-Approval - HST Rebate in Real Estate - What is NRST - How Mortgage Brokers Can Add Value to Realtors 	<ul style="list-style-type: none"> - Due Diligence Conditions When Dealing with Commercial Property - Lender Issues in Commercial Property for Mortgage - VTB/Assumptions for Commercial Property - HST in Commercial Listings
ASSIGNMENTS	RENTALS	WEBINARS & WEBFORMS	MARKETING
<ul style="list-style-type: none"> - Understanding the Agreement of Purchase and Sale - Assignment Unit Details - What are Assignees and Assignors - Pros and Cons of Assignment Sales 	<ul style="list-style-type: none"> - Rental Policies in Ontario - Issues That May Occur When Doing Rentals - Rental Legal Process & Tips - How to Find and Screen Tenants - Leasing Procedure from Listing to Closing 	<ul style="list-style-type: none"> - Real Estate 101 - Best Practices Uses of Everyday Forms - Uploading Listing Data Information Using WebForms - A Comprehensive Review of MLS Rules - TRREB Stratus Basics 	<ul style="list-style-type: none"> - How to Use Social Media (WeChat/Instagram) to Boost Your Marketing Campaign - How to Use Electronic Signatures Such as AuthenticSign and DocuSign - Use of CRM Systems and Recommendations - Strategic Marketing Techniques of Resale, Lease and Pre-Construction

